

**City of Los Angeles
Responsible Banking Investment Monitoring Program
For Investment Banks**

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Contact Information:

<u>BMO Capital Markets GKST Inc.</u>			
Name of Financial Institution			
<u>One Market, Spear Tower</u>	<u>San Francisco</u>	<u>CA</u>	<u>94105</u>
Street Address	City	State	Zip Code
<u>Garth Salisbury Managing Director</u>			
Contact Person Name and Title			
<u>(415) 354-7531</u>	<u>garth.salisbury@bmo.com</u>		
Telephone No.	Email Address		

Please answer the following questions for the preceding calendar year.

1. Did your firm make monetary donations to charitable programs within the City limits?
Yes ___ No X If yes, please complete the attached form.

2. Did your firm provide any scholarship awards to residents of the City of Los Angeles?
Yes ___ No X
 - a. How many scholarships were awarded? _____
 - b. What was the total value of the awarded scholarships? _____

3. Does your firm have internal policies regarding utilization of subcontractors which are designated as "women owned," "minority owned," or "disabled" business enterprises?
Yes ___ No X If yes, please provide a copy of your policies.

CERTIFICATION UNDER PENALTY OR PERJURY

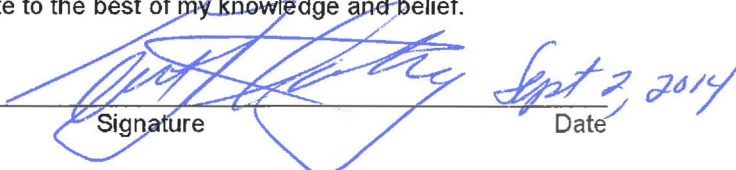
I certify under penalty of perjury that I have read and understand the questions contained in this form and the responses contained in the form and on all the attachments. I further certify that I have provided full and complete answers to each question, and that all information provided in response to this form is true and accurate to the best of my knowledge and belief.

Garth Salisbury, Managing Director

Print Name, Title

Signature

Date



PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO CAO.DEBT@LACITY.ORG.

**Office of the City Administrative Officer
200 North Main St. Room 1500
Los Angeles, CA 90012
Attention: Debt Management Group**

September 2, 2014

Judith Daco
Debt Manager
Finance & Risk Control Division
Los Angeles Department of Water & Power
111 N. Hope Street, Room 465
Los Angeles, CA 90012

Dear Judy,

In response to the request for information pursuant to Ordinance 182138, an ordinance adding Section 20.95.1 to Chapter 5.1 of the Los Angeles Administrative Code, we have highlighted below key elements of BMO Financial Group's enterprise supplier diversity initiative. BMO Financial Group's supplier diversity initiative is recognized within Canada and in the U.S. in areas where the Bank operates. The initiative impacts the Bank's operating companies, which include BMO Capital Markets and BMO Harris Bank in the U.S.

Enterprise Supplier Diversity Program

BMO Financial Group has a formal enterprise Supplier Diversity program and is committed to the utilization of diverse suppliers throughout the U.S. and Canada. Supplier diversity is a key component of BMO's overall diversity strategy, and using diverse suppliers represents an integral part of our commitment to both meeting the needs of our customers and the communities we serve. By building long-term supplier relationships with diverse companies, we promote economic viability in our local communities, creating wealth, increased spending and more vibrant markets in which BMO can do business.

BMO's Enterprise Supplier Diversity Office is housed within the bank's Sourcing, Payables and Supplier Governance function and has a mandate to increase the level of participation of diverse suppliers throughout the Bank's supply chain. The program is focused on outreach, inclusion and results.

Outreach is a key priority of the program and involves partnering with internal stakeholders and advocacy organizations to proactively seek out diverse suppliers that can meet the Bank's needs at the local, national, and North American levels. The program also ensures that the Bank has formalized processes in place to ensure inclusion of diverse suppliers in new sourcing engagements where feasible and establishing supplier diversity targets with existing major suppliers. In addition, the program has set forth specific goals and objectives on which it can measure success and provide progress through regular reporting.

If you have any questions or need more information on our Supplier Diversity activities, please contact Catherine Grosz, Manager, Supplier Diversity at Catherine.grosz@bmo.com or (416) 927-6544.

Sincerely,


Garth Salisbury
Managing Director

Strong bonds with our communities

At BMO Capital Markets, our core strength is achieving the investment ambitions of our clients, yet the heart of our organization lies in people. We believe in making a difference to the individuals and communities we serve, creating opportunities where they are most needed, and doing our part to support causes that matter. These are the priorities that truly define us in the business world.

This year, we are especially proud of the number of opportunities we have helped to create through corporate citizenship. Using donations, sponsorships, fundraisers and volunteer activities, our people have strengthened ties with charitable organizations, opened countless doors and helped to enhance the lives of people within diverse communities across North America.

Our approach to corporate citizenship:

- We contribute to the growth and well-being of our communities by creating employment and careers.
- We create a supportive workplace that welcomes individuals from diverse backgrounds and experiences.
- We create an environment where all BMO employees and clients are treated with respect.
- We empower our employees to take initiative in serving our clients and communities.
- We integrate respect for the environment into our business growth strategies and practices.
- We invest in our neighborhoods, towns and regions by volunteering and donating to worthy causes.



Tom Milroy, CEO
BMO Capital Markets



Eric Tripp, President
BMO Capital Markets

Read on to learn how in 2013 we have made strong connections, created access to education for deserving students, and helped to ensure a brighter future for our employees, stakeholders, clients and the many communities in which we live and work.

A handwritten signature in black ink, appearing to read 'Tom Milroy'.